UNLEASH YOUR INNER COMPANY

USE PASSION AND PERSEVERANCE
TO BUILD YOUR IDEAL BUSINESS

JOHN CHISHOLM

Speaker: John Chisholm '75 '76G, serial entrepreneur, angel investor, author, and MIT Alumni Association president & chair.

Based on his popular book, this fast-paced, 90-minute workshop offers a ten-step process for discovering, selecting, launching, and scaling the *right* business for you.

- Discover dozens of unsatisfied customer needs in areas you are passionate about
- Recognize your many advantages for satisfying those needs
- Learn from Google,
 Facebook, and Uber,
 and how different is
 better than better
- Know what to look for in a co-founder and the best times to raise money
- Innovate by combining things you already know in novel ways
- Overcome doubts and insecurities holding you back



Monday, Feb 29, 3:00–4:45 pm 32-144

If you are not in 1.082/2.900/6.904/10.01/20.S940/22.014 or 10.02, please reserve your place by emailing Eileen Demarkles <u>eileend@mit.edu</u>.